



## Summary

### TECHNOLOGY

*Neuro-interventional robotic vascular access and navigation platform.*

### COMPANY

*Privately held early-stage organization with resources and assets in US & APAC.*

### CHALLENGE

*Strengthen FDA relations and position new leadership and management controls for accelerated development of endovascular treatment of cerebral vascular disorders.*

## ENDOVASCULAR TECHNOLOGY - INTERVENTIONAL NEUROLOGY

### Advisor to CEO, interim US/APAC Operations Lead

### ENGAGEMENT

Successfully guided an early-stage company in developing proprietary vascular access technology through strategic investments in leadership, innovation, education, and expanded clinical trials for removal of endovascular obstructions and improved embolization therapy. Key achievements included establishing robust US/APAC operating interface, implementing effective risk mitigation strategies, and addressing compliance and readiness challenges. These efforts supported the company's progress toward FDA DeNovo clearance, clinical trials, and critical strategic and operational milestones.

### OUTCOMES

- Appointed a new CEO and industry-vetted C-suite talent.
- Boosted investor interest in accelerated development of innovative robotic endovascular access technology.
- Resolved FDA compliance priorities
- Advanced pre-clinical testing and validation of technology, including the introduction of next-generation platform and regulatory pathway.
- Extended Series-A funding for strategic investments in clinical, development and operational milestones.

### LESSONS

- *Early evidence demonstrates significant advantage of robotic intervention for endovascular access and treatment.*
- *Early QMS investment leads to systematic planning, documentation risk management and a process-oriented development culture.*
- *Engaging the right CRO leads to better feedback, a stronger development roadmap, and greater regulatory momentum.*
- *Investors value leaders who promote clear communication and recognize cultural diversity that enables collaboration and agility.*